

# New malware threats prompts The Clipper Group to select Bitdefender security



## The challenge

The IT department of this international shipping company began in 2013 to seek a new security solution for their extensive network that spans four continents. Lack of antivirus in the virtual environment, combined with a fear of overhead on the servers was an early challenger for The Clipper Group.

Additionally, there was a growing concern of a rapidly and constantly changing threat environment. "With new security risks frequently emerging, you must decide where to place priorities, and where the greatest demands will be in a global corporate IT department," said Michael M. Kristensen.

Michael M. Kristensen, Operation and Project Lead for IT, was the person responsible for the project and planned rollout of Bitdefender GravityZone. "We had trouble figuring out the market because the threat landscape is always changing. We needed a simple setup, but at the same time, we wanted a solution that addressed emerging threats, and not only mitigate at well-known and already-defined threats."

The Clipper Group, with Michael M. Kristensen in the lead, conducted a thorough and lengthy research process, in which they tested all aspects of Bitdefender GravityZone and confirmed the solution met Clipper Group's high standards of safety.

"I became aware of GravityZone after research on the Internet and a review of various test report results, which included other vendors. We decided to do a proof-of-concept with Bitdefender because we needed to test the resource consumption of our virtual environment, and determine how well we could avoid overhead. In addition, we needed to see how noticeable the solution was to clients and the administration," explained Michael M. Kristensen.

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The Clipper Group  
Established in 1972 and headquartered in Denmark, The Clipper Group has grown to be a global leader in bulk shipping. Clipper Group operates today some 150 ships and has more than 1500 employees working on the ships and in the offices in nine countries.

<http://www.clipper-group.com/>

# Bitdefender®

## GravityZone Success Story

### The solution

“There is no doubt that Clipper Group chose the best solution on the market and today the shipping group’s IT systems enjoy the strongest security solution with minimal impact on the machines and networks. GravityZone provides a state-of-the-art protection, provides minimal overhead and memory consumption of our virtual environment, and delivers simple configuration and maintenance via the central management console. We have also been able to cover our offices around the world without making physical servers available locally,” added Mr. Kristensen.

Moreover, it has impressed Mr. Kristensen how effortlessly Bitdefender GravityZone operates daily, “Bitdefender Control Center is the heart of the whole system and controls both our servers and clients, and it provides an easy and smooth administration of the daily work of our security.”

Another very important and positive element is the Clipper Group’s access to professional services in Danish which is provided through a direct hotline. “It means a lot to us on a daily basis to avoid a third party when we need quick assistance,” added Mr. Kristensen.

### The result

“The service at Bitdefender is top notch. There is always quick response, good service and assistance, both in the conclusion of the agreement, installation and questions about the product,” added Michael M. Kristensen.

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Bitdefender is a global security technology company that delivers solutions in more than 100 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning business and consumer security technology, and is a leading security provider in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has elevated the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with the world’s leading virtualization and cloud technology providers.

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