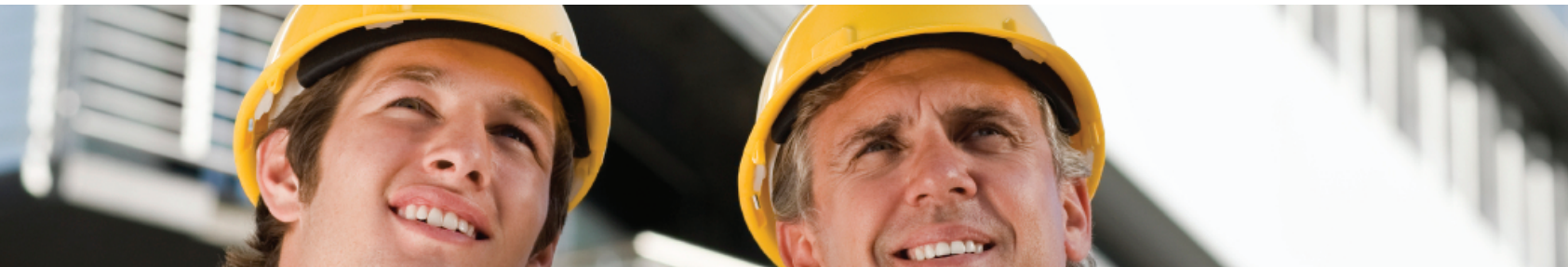


# Support and personalized service exceed expectations



## THE CHALLENGE

As a small to medium sized business (SMB) spread across five offices, BLDD Architects is a unique company. Usually companies this size wouldn't run a virtualized environment. But Network Administrator, Dan Reynolds, with his significant IT experience, felt that moving to a virtualized environment, would be the best way to operate IT for this company. Like all architectural firms, the company is a "graphics-heavy" organization that depends on very complex software (like CAD programs) and processes to operate. As such, the company experiences numerous challenges with information from multiple sources, significant dependence on PDF files, and most importantly, the protection of proprietary information such as design specs, construction drawings and client information.

"Last year, with all the PDF viruses, we got hit pretty hard," says Dan Reynolds. "And with information coming from multiple sources such as clients, contractors and other partners, we were always at risk of getting hit with more problems."

**“ I could have installed traditional antimalware, but I knew it wouldn't work. I needed something unobtrusive**

**”**



BLDD Architects' history dates back to 1929, when the company's first official project was a passenger terminal. Since then the company has evolved into a renowned architectural & structural design, master planning, interior design, building information modeling, & graphic design firm in the education, healthcare, senior living, fitness/recreation, religious, sustainable & civic markets. Today, the company employs more than 80 staff working in five offices located in Chicago, Champaign, and Bloomington, Illinois, and most recently, Davenport, Iowa.

# Bitdefender®

## GravityZone Success Story

When Dan joined the company, he decided to move the company to a virtualized environment and selected VMware as BLDD's platform of choice. As part of the licensing, he had the option of using vShield as part of the solution, and decided to implement it because it made sense given sensitive nature of performance in this new environment. With the graphics heavy workload he didn't feel "traditional" AV solutions would fit in this brave new world.

After he made his decision, he read more about augmenting vShield and heard about Bitdefender. "I could have installed traditional antimalware, but I knew it wouldn't work. I needed something unobtrusive", says Reynolds.

### THE SOLUTION

"I was looking for something that also didn't require me to be an expert," says Reynolds. As the company's Network Administrator, of a small IT group he needed something that was easy to install, up and running fast, and to work with a company that was very responsive to his needs. "One of the biggest problems in technology, though, is the lack of service with many vendors. But as soon as I downloaded the evaluation of Security for Virtualized Environments, not only was it running immediately, but I had instant, personalized support and help when I needed it!"

### THE RESULT

BLDD Architects is operating in a virtualized environment with ease. Not only is Security for Virtualized Environments doing what the architectural firm needs it to do, but Bitdefender's support and service has delivered a unique collaboration, that ensures BLDD's environments are stable and reliable. All their security is running from the SVE security console and, "employees and staff don't even know that the security policies are running, which is great. It proves that Security for Virtualized Environments is a low-profile technology, which is what you want in security technology," says Reynolds. "You know you have a good AV solution when it doesn't impact performance, and that's what I immediately noticed about Bitdefender SVE."

*“ I was looking for something that also didn't require me to be an expert ”*



Bitdefender is a global security technology company that delivers solutions in more than 100 countries through a network of value-added alliances, distributors and reseller partners. Since 2001, Bitdefender has consistently produced award-winning business and consumer security technology, and is a leading security provider in virtualization and cloud technologies. Through R&D, alliances and partnership teams, Bitdefender has elevated the highest standards of security excellence in both its number-one-ranked technology and its strategic alliances with the world's leading virtualization and cloud technology providers.

For more information visit:  
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